



ACUERDO MARCO - VÁLVULAS

Cepsa realiza actividades de exploración y producción de petróleo; refino, distribución y comercialización de derivados petrolíferos; petroquímica; gas y electricidad.

A través de una progresiva internacionalización de sus actividades, está presente en Argelia, Marruecos, Brasil, Canadá, Colombia, Panamá, Perú, Holanda, Bélgica, Gran Bretaña, Italia y Portugal, comercializando sus productos en todo el mundo.

TOTAL VALVE MANAGEMENT

Cepsa is engaged in petroleum and natural gas exploration and production activities; refining, the transport and sale of crude oil derivatives; petrochemicals, gas and electricity.

Through progressive internationalisation of its activities, it also has business interests in Algeria, Brazil, Canada, Colombia, Panama, Peru and Portugal and sells its products all over the world.

CLIENTE / CUSTOMER: CEPSA

Alcance / Scope: Total Valve Management. More than 4,000 references

Ubicación / Sites: 3 Refineries, 5 Petrochemical plants

Localización / Geographies: Spain, China, Canada, Brazil

Estado / Status: En curso / Ongoing

VALUE ADDED PROPOSAL		
TCO Reduction Program	eProcurement SAP interface	Stock Management
Product Standardization	Supply Chain Automation	365 x 24 x 7 Rush delivery
Category Management	Service Level Agreement	Product Customization
Strategic Product Sourcing	Global Account Management	Quality Control



CEPSA Head offices



CEPSA worldwide





saidi outsourcing

TOTAL VALVE MANAGEMENT



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Problems with your MRO valve supply?

You will probably have hundreds of different valves in your industrial process and perhaps a few different sites with local purchasing and warehouse. Installed based in plant different from site to site on similar product families.

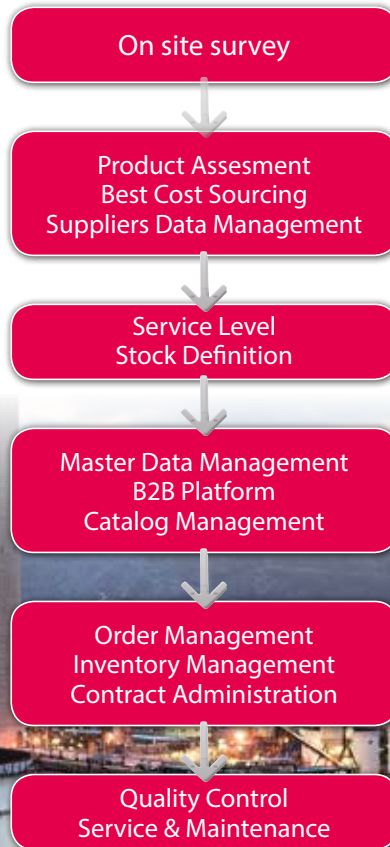
All these facts together can lead to sluggish and inefficient purchasing procedures.



SAIDI OUTSOURCING is the solution!

Just focus on your core business, leave valves to the **valve specialist** (best-in-class-products, wide product range, ex-stock, close to the customer, technical assistance, FAT, SAT...), **reducing your TCO** (Total cost of ownership).

STAGES



Who is in charge?

